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# Message Text

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10
ACTION EA-09

INFO OCT-01 EB-07 ISO-00 /017 W
---------- 055312
R 070900Z NOV 75
FM AMEMBASSY JAKARTA
TO USDOC WASHDC
SECSTATE WASHDC 1117
INFO AMEMBASSY SINGAPORE
AMCONSUL MEDAN
AMCONSUL SURABAYA

UNCLAS JAKARTA 13683

EO 11652: N/A
TAGS: BEXP ID
SUBJ: FIRST QUARTER FY 76 CCP REPORT

REF: A. STATE 244219 B. CCP FOR INDONESIA C. JAKARTA 13342
D. JAKARTA 11402 E. JAKARTA A-77 F. JAKARTA 12668
G. JAKARTA A-90 H. STATE 163927

SUMMARY: FY 1976 FIRST QUARTER PROGRSS REPORT SUB-
MITTED SHOWING CCP MVING AHEAD WITHOUT SIGNIFICANT
VARIATIONS T DATE; HOWEVER, ONE MAJOR CAMPAIGN
REPLACEMENT PROPOSED AND TWO MINOR STRUCTURAL
ALERATION RECOMMENDED. END SUMMARY

1. CCAG HAS REVIEWED FIRST QUARTER PERFORMANCE
AGAINST FY 76 CCP AND FINDS DESPITE E/CM SUBSTANTIAL
SHORT STAFFING THROUGHTOUT QUARTER, THAT PLANNED PROGRES
GENERALLY ON TRACK. PER REF A PARA 2 GUIDANCE, CCAG
BELIEVES NO RPT NO PLANNED CCP ACTIVITIES ARE
SUFFICIENTLY DELAYED THAT THEY "CANNOT BE BROUGHT ON
TARGET WIHIN FOLLOWING QUARTER," IE OCTOBER-
DECEMBER.

2. ONE POSSIBLE EXCEPTION THIS CONCLUSION INVOLVES
MATTER BEYOND EMBASSY CONTROL. PAGE 17 ANNX C WOOD
PROCESSING CAMPAIGN REQUIRES (PARA 3) BY SEPTEMBER 30,
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1975 THAT EMBASSY CONTRACT FOR MARKET EPORT ON STATUS

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FOREST PRODUCTS SECTOR. HOWEVER, REF C IS LATEST
IN SERIES EMBASSY ATTEMPTS OBTAIN SPECS AND
IMPLEMENTATION INSTRUCTIONS REQUIRED EXECUTE THIS
CONTRACT, FOR WHICH USDOC AGREED PROVIDE FUNDS LAST
JULY (REF H). GIVEN CONTRACTING LEAD TIMES, EMBASSY
WILL ONLY BE ABLE ACCOMPLISH THIS OVERDUE ACTION WITHIN
SECOND QUARTER PERIOD IF USDOC RESPONDS FAVORABLY
BEFORE NOVEMBER 21. WCAG REQUESTED REVIEW WHETHER
USDOC DELAYED RESPONSE THIS CASE IS RELATED TO PROBLEM
AREA DISCUSSED PARA 3A OF REF D (FY 75 CCP FOURTH
QUARTER REPORT), FOR WHICH EMBASSY STILL AWAITING
RESPONSE. CCAG WOULD APPRECCIATE WCAG ASLO DISCUSSING
ALLOCATION AMONG PARTICIPATING WASHINGTON AGENCIES OF
RESPONSIBILITY FOR SUPPLYING VARIOUS ITEMS EMBASSY MUST
ASEMBLE FOR FUTURE WOOD PROCESSING PROMOTIONAL EFFORTS
(ANNEX C PARA 3 "BY SEPTEMBER 30, 1975).

3. RE PARA 3 REF A, NUMBER SIGNIFICANT SHANGES
HAVE OCCURRED WHICH CCAG BELIEVES NECESSITATE CCP REVISIONS
SOME OF WHICH WERE FORESEEN AND PROVIDED FOR UNDER CCP
SECTION 4.1 PARA 6. FIRST, EMBASSY SENDING TOM
MOORE, USDOC, REVISED E/CM ORGANIZATION CHART
REFLECTING SEVERAL PERSONNEL CHANGES INCLUDING REPLACE-
MENT OF BROWER BY WILCOX IN ECONOMIC UNIT, BROWER'S
ASSYMPTION OF PRIMARY COMMERICAL UNIT SUPERVISORY
RESPONSIBILITY INSTEAD OF CUNNINGHAM, AND REPLACEMET
OF WONOTO BY SAMIADJI. SECONDLY, CCAG WISHES CORRECT
WHAT APPEARS BY TYPOGRAPHICAL MISTAKE MADE IN FINAL
WASHINGTON VERION OF CCP ANNEX SUGAR CAMPAIGN,
WHICH CONTAINS SEVERAL DUPLICATE PARAGRAPHS. THEREFORE,
PLEASE DELETE FOLLOWING THREE PARAGRAPHS ON PAGE
13: PARA 2 OF 9/30/75 ACTIONS, "BY DECEMBER 31, 1975"
HEADING PLUS ITS SUBPARA 1, AND "BY JUNE 30, 1976"
HEADING PLUS IS PARA 1. ONLY ACTION RETAINED PAGE 13
WILL BE "BY DSEPTEMBER 30, 1975" PARA 1, WHICH LEADS
DIRECTLY INTO PARA 2 LISTED TOP PAGE 14.

4. ON MORE SUBSTANTIVE SIDE, E/CM NOW PREPARING CABLE
UPDATING CEMENT REF E REPORT. CABLE WIL SHOW THAT
ALL OF MOST PROMINENTLY PROPOSED CEMENT PROJECTS NOW
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HAVE BEEN AT LEAST TENTATIVELY COMMITTED, THAT TOTAL
CAPACITY THESE PROJECTS APPROXIMATES EXPECTED INDONESIAN
DOMESTIC DEMAND CIRCA 1978-80, AND THAT WHILE ONE OR
AT MOST TWO ADDITIONAL CURRENTLY IDENTIFIABLE PROJECTS
MAY EVENTUALLY GO AHEAD, THEY ARE PERHAPS TWO
PLUS YEARS AWAY FROM COMMITMENT DECISION. THUS EMBASSY
CONCLUDES THAT, ALTHOUGH WE SHOULD CONTINUE MONITOR
INDIVIDUAL CEMENT PROJECTS, NUMBER OF PROBABLE

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OPPORTUNITIES REMAINING UNCOMMITTED IS INSIFICIENT
TO JUSTIFY CONTINUATION OF MAJOR CCP CAMPAIGN THIS
SECTOR.MOREOVER, INFORMAL CONVERSATION WITH
INDUSTRY EXPERTS HERE SUGGEST INDUSTRY DEVELOPMENT
STILL AT TOO EARLY STAGE WARRANT SERIOUS ATTENTION TO
DOWNSTREAM DIVERSIFICATION POSSIBILITIES MENTIONED
CCP PAGE 16. THEREFORE, RECOGNIZING THAT EXPECTED
CEMENT CAMAPIGN RSULTS STATED CCP SECTION 1.2
(PAGE 4) HAVE ALRADY BEEN ACHIEVED (GRESIK AND
CIBINONG EXPANSION PROJECTS WITH COMBINED EXPECTED
EXPORT VALUE IN EXCESS $100 MILLION WERE BOTH WON BY
US FIRMS) CCAG PROPOSES DELETE ENTIRE ANNEX B CEMENT
CAPAIGN.

5. IN PLACE THIS CAMAPIGN AND PERSUANT CCP SECTION
4.1 E/CM WILL DRAFT PROPOSED ANNEX B SUBSTITUTE
CAMPAIGN IN CARGO/MATERIALS HANDING AND/OR MINING
EQUIPMENT FOR SUBMISSION BY DECEMBER 31, 1975.
PROMOTION THEME RECOMMENDATIONS ON CARGO/MATERIALS
HANDING AND WAREHOUSING EQUIPMENT ALREADY UNDERWAY AND
EXPECTED PROVIDE BASIC JUSTIFICATION FOR PROPOSED NEW
MATERIALS HANDLING CAMAPIGN, WHILE REFS F AND G
AMPLY SUPPORT INTEREST IN MINING PROJECTS.

6. ACTION REQUESTED: WCAG PLEASE TAKE APPROPRIATE
ACTION RE CONCERNS RAISED PARA 2 ABOVE AND PLEASE
CONCUR IN CHANGES PROPOSED PARA 3 AND 4. NEWSOM

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**Disposition Approved on Date:**
**Disposition Authority:** n/a
**Disposition Case Number:** n/a
**Disposition Comment:**
**Disposition Date:** 01 JAN 1960
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